



VITAL STARTS HOME INFUSION WORKSHOP

Presented by: Vital Care® Home Infusion Services



Vital Starts

July 23, 2020

AGENDA

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| 8:00am – 8:15am | Welcome |
| 8:15am – 8:45am | Home Infusion Business Opportunity – Logan Davis, Pharm D, MBA
Director of Franchise Development, Vital Care® Home Infusion Services |
| 8:45am – 9:15am | Vital Care Overview – Ed Eiland, Pharm D, MBA, BCPS, FASHP
CEO, Vital Care® Home Infusion Services |
| Directors' presentation about department roles and processes | |
| 9:15am – 9:45am | Corporate Outreach – VCAP Process; Clinical, Space Planning, Operations
Chris Newlin, Pharm D, MBA, BCSCP, CSP, CNSC
Director of Corporate Outreach, Vital Care® Home Infusion Services |
| 9:45am – 10:15am | Franchise Development - Contracting, Payer and Trade, Marketing, Sales and
Business Development
Logan Davis, Pharm D, MBA
Director of Franchise Development, Vital Care® Home Infusion Services |
| 10:15am – 10:30am | Break |
| 10:30am – 10:45am | Financial Services, Revenue Cycle
Jay Howell
Director of Revenue Cycle Operations, Vital Care® Home Infusion Services |
| 10:45am – 11:00am | Vital Systems, powered by CareTend; IT
Brad Pigott
Director of Information Technology, Vital Care® Home Infusion Services |
| 11:00am – 11:30am | How to be Awarded a Vital Care Franchise
Christian VonDrehle
Director of Sales, Vital Care® Home Infusion Services |
| 11:30am – 12:00pm | Discussions, Q&A |